

FREE WEBINAR | E-INVOICING SERIES

Onboarded vs Complaint

What the NRS Actually Requires

Wednesday, 26 August 2026 | 11:00 AM
WAT | Live with the Nigeria Revenue Service

Doftwerks is the Technology Practice of Stransact Chartered Accountants

Stransact Chartered Accountants is a leading accounting and advisory firm in Nigeria. Our deep-rooted understanding of the Nigerian business landscape, coupled with our affiliation with RSM – the world’s sixth largest network of independent audit, tax, and consulting firms, positions us uniquely to deliver exceptional services to our clients. With over 70 professionals serving the middle market across various industries, Stransact offers a comprehensive suite of audit, accounting, tax, advisory, consulting and outsourcing solutions.

Our partnership with RSM empowers us to leverage global best practices while maintaining a strong local focus. Founded in 2009 by industry veterans, Stransact is committed to providing clients with world-class services that combine global standards with a deep understanding of the Nigerian business ecosystem.

For more information, visit our website: www.stransact.com

Built inside a firm of Chartered Accountants.

Doftwerks West Africa Ltd. is the technology practice of Stransact. It is an AI & Software solutions company that focuses on helping businesses use digital solutions to grow and operate efficiently. Its service offerings include **custom software development, web and mobile app development, cloud infrastructure and hosting, IT support, automation, & managed services, cybersecurity & compliance** amongst others.

We are a technology company backed by an in-house tax and audit practice that most technology vendors simply do not have. We are NRS-accredited as both a **Systems Integrator** and **Access Point Provider, ISO 27001 certified, and NDPC compliant**, providing businesses with secure, compliant, and reliable technology solutions.



We build for compliance and cash

NRS e-invoicing, and iPay for payroll and vendor payments. The systems businesses run their money on.



Accredited and secure

NRS-accredited as both Systems Integrator and Access Point Provider. ISO 27001 certified, NDPC compliant.



Tax and technology, one roof

Engineers who sit beside the people who advise on Nigerian tax for a living.



Victor Athe ACA, ACTI
Partner, Tax & Strategy
Services

WELCOME



Mohammed Bawa
Project Manager, Nigeria
Revenue Service E-
Invoicing Solution

KEYNOTE



Tunde Awopegba
Chief Technology Officer,
Doftwerks

WALKTHROUGH



Onome Olorunmola
Senior Consult,
Support Services, Stransact

MODERATOR

ONBOARDED VS COMPLIANT:

What the NRS Requires

🕒 **11:00**
AM WAT

📺 **zoom**
Virtual Meeting

📅 **26TH AUG**
2026

A digital transformation leader with over a decade of experience delivering large-scale public sector technology initiatives. He is currently the Product Management Unit within the Digital Tax Solution Division at the Nigeria Revenue Service, holding a position as the head of the E-Invoicing Solution unit, a mandate focused on improving transparency in transaction reporting and strengthening tax compliance. With a track record spanning TaxPro MAX, VAT Automation, and e-stamp Duty implementation, he brings deep expertise in product management, technology adoption, and stakeholder engagement within complex regulatory environments.

In this session, he will provide practical insight into the distinction between registration and compliance, the requirements businesses need to consider beyond onboarding, and potential gaps organisations should address.



Mohammed Bawa

Head, Product Management NRS E-Invoicing Solution

ONBOARDED

- ✓ Registered on the Merchant Buyer Solution
- ✓ Taxpayer profile and entity details submitted
- ✓ Portal access in place
- ✓ Invoices still issued the old way

COMPLAINT

- ✓ Every invoice transmitted as it is issued
- ✓ Transmission through an accredited Access Point
- ✓ Validation returned on every single invoice
- ✓ B2C reported within the required window

What the NRS Actually Requires

Mohammed Bawa

Nigeria Revenue Service

01

The enforcement timeline, band by band

02

Penalties in practice, not just on paper

03

The compliance failures the Service sees most

04

What the service expects from taxpayers next

The Mandate in One Slide

1

Issue electronically

Invoices must be created in the NRS-compliant electronic format, not on paper or free-form PDF.

2

Transmit for validation

Each invoice goes to the Nigeria Revenue Service and is validated in real time as it is issued.

3

Through accredited channels

Transmission runs through an accredited Access Point; integration is done by an accredited System Integrator.

4

Apply the right regime

B2B invoices validate one by one. High-volume B2C runs on a lighter reporting regime with its own rules.

Who is in Scope, and When

₦5bn+

Annual turnover

ENFORCEMENT LIVE

Large taxpayers in this band are already under active enforcement. Transmission is expected now.

₦1bn+

Annual turnover

COMPLIANCE REQUIRED

Companies that have crossed one billion Naira are required to comply and are onboarding now.

Next bands

Smaller taxpayers

DATES [TBC]

Subsequent phases will pull smaller bands into scope. [Timeline: Tax team and NRS to confirm]

Crossing a threshold puts every entity in the group in scope, each in its own right.

B2B: REAL-TIME VALIDATION

- ✓ Every invoice is validated individually, as it is issued
- ✓ The validated invoice returns with the service's reference
- ✓ Your customer receives an invoice the NRS has already seen
- ✓ Applies to standard business-to-business supplies

B2C: HIGH-VOLUME REPORTING

- ✓ Receipts carry a QR code at the point of sale
- ✓ Transactions are reported to the NRS in bulk within 24 hours
- ✓ Built for retail, telco, payments and similar volumes
- ✓ Which regime applies is sized at discovery, not guessed

Many businesses run both regimes at once, one per revenue stream.

The Compliance Self-Check

01

Our turnover has crossed the threshold now in scope

02

Every entity in our group is registered on the Merchant buyer Solution

03

Our invoices transmit to the NRS as they are issued, not after the fact

04

Every invoice returns validated through an accredited Access Point

05

The validation reference appears on the invoices our customers receive

06

Our B2C sales are reported within the required window (where applicable)

ONBOARDED VS COMPLIANT:

What the NRS Requires

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A seasoned technology leader with over 14 years of experience in enterprise systems, cybersecurity, and digital infrastructure. He leads the design and architecture of secure, scalable systems that power business operations and regulatory compliance.

As Nigeria transitions to e-invoicing, Tunde is responsible for building resilient integrations that connect legacy systems to real-time regulatory platforms—ensuring reliability, data integrity, and seamless processing.

He holds academic training in Information Science Management and Computer Science, and is a member of CPN and NCS, with prior service as a Mozilla Country Representative for Nigeria.

In this session, Tunde will provide insight into how e-invoicing systems are implemented securely and at scale, and what organizations should expect from a technology and integration standpoint.



Tunde Awopegba

Chief Technology Officer, Doftwerks

Three Routes to Complaint

YOU HAVE A SYSTEM

Direct integration

We integrate your ERP or accounting system and map your invoice data to the compliant format. Invoices flow and validate automatically, and your system stays exactly where it is.

YOU NEED A SYSTEM

The iPay route

Your invoices are raised, issued and transmitted on our iPay platform. Compliant from day one with no ERP required, and nothing to build on your side.

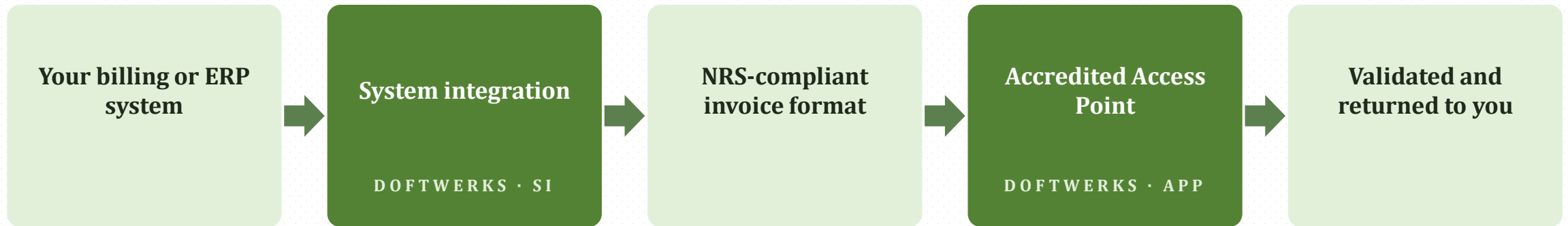
YOUR SYSTEM IS CHANGING

Phased hybrid

Start on iPay today so compliance never waits, then re-integrate the e-invoicing layer with your new system when it lands. The move is planned, not improvised.

Multi-entity groups: every entity registers and transmits in its own right, and the route can differ per entity.

How Transmission Actually Works



Both accreditations, one provider: the SI that integrates and the APP that transmits.

Fewer than fifty firms nationally hold both accreditations. Real-time validation for B2B; bulk reporting for B2C.

What a Validated Invoice Carries

1

Invoice reference from the Service

A unique reference issued on validation. [**LongTech to Larry Lonsom**]

2

QR verification code

Scannable proof any counterparty can verify.

3

Validation timestamp

The Service's confirmation that this invoice exists in its records.

INV/2026/22


LongTech Company

Bill to: Larry Lonsom
19, Bankole Street, Lagos state, 101109, Nigeria.
+00 123 456 789
TIN: 12345678-7845
email@example.com

From: LongTech Company
19, Bankole Street, Lagos state, 101109, Nigeria.
TIN: 12345678-7845

IRN: INV0032-F51EB213-20260317
Issue Date: 11/12/2024
Due Date: 11/12/2024
Ref: MVH20Y28U8

SN	Description	HSN/ISIC	Price	Qty	VAT	Discount	Amount
1	Service description	8471.49	₦ 1000	1	7.5%	-	₦ 1000
2	Service description	8471.49	₦ 2000	1	-	-	₦ 2000
3	Service description	8471.49	₦ 3000	1	-	-	₦ 3000
4	Service description	8471.49	₦ 1000	1	-	-	₦ 1000
5	Service description	8471.49	₦ 1000	1	-	-	₦ 1000



Subtotal: ₦ 8,000
Tax: 00,00
Discount: 0%
Total: ₦ 8,000

What Implementation Involves

1

Discovery

Systems, entities, volumes and the right route, scoped in one session.

2

Registration

Each entity set up with the NRS in its own right.

3

Integration and mapping

Your invoice data mapped to the compliant format.

4

Sandbox testing

End-to-end tests against the NRS sandbox before anything goes live.

5

Go-live

Live transmission and validation switched on.

6

Monitoring and support

Ongoing routing, compliance monitoring and support.

Scoped at discovery and measured in weeks, not months.

Where Companies Get Caught



Treating MBS registration as the finish line



Transmitting in arrears instead of as invoices are issued



Group entities left out because the parent registered



B2C volumes ignored because B2B is covered



Invoice data that fails validation on format



No fallback plan for downtime at the moment of issue

Every one of these shows up as a validation failure or a penalty letter, not as a warning.

NON-COMPLIANCE

₦1,000,000

in the first instance, then ₦10,000 for each day the failure continues [Tax team to confirm]

PER NON-COMPLIANT SUPPLY

₦200,000

plus 100% of the tax due on that supply, for each supply issued outside the system [Tax team to confirm]

Figures shown for internal review and enter no external material until the Tax team signs them off.

The commercial exposure compounds: buyers increasingly require validated invoices before payment.

WHY US

- Dual NRS accreditation: System Integrator and Access Point Provider
- ISO 27001 certified, live production integration
- Technology practice of Stransact, Chartered Accountants
- Tax and technology under one roof

AFTER TODAY

- A free review of your self-check result
- A one-on-one discovery session for your finance team
- A clear path from where you are to live, validated transmission

The booking link arrives in today's follow-up email, with the recording and the self-check.

Onboarded is step one.

Compliant is the destination.

Reach out to the team after this session:

Stransact Chartered Accountants • Doftwerks AI & Software Solutions

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Doftwerks West Africa
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Thank you for joining.

The recording, the self-check and the booking link land in your inbox today.